



Case Study on Kedco Wood Pellet Boiler Customer

Customer details

Name: Jouke de Ruiter

Address: Eyeries, Co Cork

Number of People in house:3

House Details: 2,605 sq feet Detached one off house.



Questions answered by Jouke

1. Challenge

(Q) What issues were faced by you, the customer that prompted you to purchase a Kedco Energy solution?

(A) Rising fuel cost, older boiler, grant availability

(Q) What technology did you purchase?

(A) Kedco wood pellet boiler

(Q) Why did you decide to install this technology?

(A) Lower fuel cost, environmentally friendly

2. Sale

(Q) What exactly have you bought from Kedco?

(A) Two Kedco X boilers one 24Kw one 16Kw for two homes.

(Q) When did you purchase the system?

(A) May 2007

(Q) What are the key benefits of this implementation to you?

(A) Lower fuel cost, environmentally friendly

(Q) Did this replace any existing product or service?

(A) Replaced two LPG fired boilers

(Q) Why did choose to go with Kedco Energy over its competitors?

(A) Simple system, Low price

(Q) Is there a cost saving to you and your family?

(A) Yes

(Q) Can you elaborate on the savings in monetary terms?

(A) For our main home the fuel bill went from an average of 3000 Euro a year to 1100 euro a year

(Q) Where are you storing your wood pellets?

(A) One house in garage, in bags. Main house in Wooden insulated silo.